

# Somm: Into the Model

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## Abstract

To what extent could the sommelier profession, or wine stewardship, be displaced by machine learning algorithms? There are at least three essential skills that make a qualified sommelier: wine theory, blind tasting, and beverage service, as exemplified in the rigorous certification processes of certified sommeliers and above (advanced and master) with the most authoritative body in the industry, the Court of Master Sommelier (hereafter CMS). We propose and train corresponding machine learning models that match these skills, and compare algorithmic results with real data collected from a large group of certified wine professionals. We find that our machine learning models outperform human sommeliers on most tasks — most notably in the section of blind tasting, where both hierarchically supervised Latent Dirichlet Allocation outperforms sommeliers’ judgment calls by over 6% in terms of F1-score; in the section of beverage service — wine and food pairing, a modified Siamese neural networks based on BiLSTM achieves better results than sommeliers by 2%. This demonstrates, contrary to popular opinion in the industry, that the sommelier profession is at least to some extent automatable, barring economic (Kleinberg et al., 2017) and psychological (Dietvorst et al., 2015) complications.

## 1. Introduction and Related Work

Thanks to the Somm documentaries and a general increase in awareness about wine, sommeliers, and the Court of Master Sommeliers, there is now a certain celebrity status, a glamor associated with becoming a sommelier. When encountered with the question — “is the sommelier profession going to be negatively affected by recent advances in machine learning and artificial intelligence?” during informal interviews conducted by authors in the sommelier community, there ap-

pears to be a general consensus among professionals that the high standards of hospitality upheld by qualified sommeliers are well beyond the capabilities of machines.

The current study asks the question, to what extent would the sommelier profession be displaced by machine learning algorithms? What aspects of the sommelier profession could be outperformed, and therefore perhaps displaced by what kinds of applications of machine learning?

What makes a qualified sommelier or wine professional? According to the Court of Master Sommelier<sup>1</sup>, one of the two organizations held in the highest esteem in the global industry, there are at least three indispensable components as exemplified in the certification exams leading up to the Master Sommelier diploma: theory, blind tasting, and service.

To satisfy the theoretical requirement, sommelier candidates are required to sit on a timed exam of various questions covering a wide range of wine topics including geography, soil, viticulture, laws, history, language, etc. without any officially structured study guides<sup>2</sup>. We argue that this particular task maps to the stream of research concerning *open-domain* Question Answering (hereafter, OQA), where the model is given a question and access to a large corpus (Chen et al., 2017), combining and therefore leveraging both the Information Retrieval (Weinberger et al., 2009) and Machine Comprehension literature (Hermann et al., 2015; Chen et al., 2016). In Section 3, we train an open-domain QA model building upon Chen et al.

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<sup>1</sup>“The Court of Master Sommeliers sets the global standard of excellence for beverage service within the hospitality industry with integrity, exemplary knowledge, and humility.” — <https://www.mastersommeliers.org/>

<sup>2</sup>There are indeed a list of recommended references and an unofficial source of study guides popular among candidates: <https://www.gildsomm.com>, which we use as our training data.

(2017), on a large corpus of wine topics drawn from recommended study resources by CMS. We contrast the machine performance with sommeliers’ performance on equivalent test questions.

To satisfy the blind tasting requirement, candidates have to blind taste a flight of wines, precisely describe the wine, and accurately identify the grape varietal, the region (thus the country), the vintage, and the quality level of each. According to wine programs such as CMS or WSET<sup>3</sup>, blind tasting consists of two steps — tasting and deduction. Tasting refers to the sensory experience associated with evaluating wines — color, aroma, favor, aftertaste, etc. Proficient candidates are expected to be able to detect a wide range of characteristics of the focal wine, and precisely describe the wine with meaningful descriptors accordingly. Deduction is the logical process that leads the candidate to conclude on the identity of the wine given the characteristics he detects in the first step. According to wine educators and master sommeliers such as Geoff Kruth M.S., it is the deduction part of blind tasting that separates great blind tasters from mediocre ones, mostly due to the fact that it requires greater logical thinking and reasoning. We propose that the deduction step maps exactly to the machine learning task of *structured prediction* (Taskar et al., 2005; Belanger and McCallum, 2016; Barutcuoglu et al., 2006; Rousu et al., 2006). In Section 4, we demonstrate that a hierarchical supervised Latent Dirichlet Allocation model (Perotte et al., 2011; Nguyen et al., 2013) trained on a large corpus of textual descriptions of wines of different grape varieties, regions, vintages, and quality levels, outperforms sommeliers in deduction by a large margin.

To satisfy the service requirement, candidates are grilled on questions of wines and spirits, food and wine pairing, salesmanship, and service mechanics in a restaurant setting. In Section 5, we showcase a modified Siamese Neural Network (Yang et al., 2015; Mueller and Thyagarajan, 2016; Neculoiu et al., 2016; Pei et al., 2016; Bertinetto et al., 2016) coupled with Bidirectional Long Short-term Memory Networks (Hochreiter and Schmidhuber, 1997; Schuster and Paliwal, 1997; Zhang et al., 2015) trained on corpora of wine reviews (Hendrickx et al., 2016) and cooking recipes (Tasse and Smith, 2008; Jermurawong and Habash, 2015) outperforms sommeliers’ per-

formance.

## 2. Data Collection and Preprocessing

Our datasets consist of three parts: (1) *Study Resources*: a large corpus consisting of all the recommended resources for sommelier certification by the CMS, for the Question Answering — Theory Component detailed in Section 3; (2) *Wine Reviews*: a massive repository of expert wine reviews with rich meta-data, based on reviews from [Decanter](#), [Vinous](#), [Wine Spectator](#), and [Wine Enthusiast](#), the four widely recognized media outlets in the industry, for the Structured Prediction — Deduction in Blind Tasting Component detailed in Section 4; (3) *Survey Responses* from 1,305 certified wine professionals, covering topics on theory, deductive tasting, and wine and food pairing, thus providing experts’ performance data with which we compare results from our corresponding machine learning models in Section 3, Section 4, and Section 5.

### 2.1 Preprocessing

The study resource dataset consists of documents of various categories and topics from [the Guild-Somm](#). We treat texts under each sub-category as a document — there are 752 documents in our dataset and the average length of documents is 1,384 words.

For the wine review dataset, we only consider wines for which we had at least 200 reviews in the training set, leading to 850,119 reviews combined. When different names were used for the same grape, we normalize these to the same category. For instance, Pinot Bianco (Italy), Pinot Blanc (France), and Weissburgunder (Germany) are mapped together and renamed Pinot Blanc according to the wine grape encyclopedia (Robinson et al., 2013; Robinson and Harding, 2015). We preprocessed all the text data in standard procedures.

### 2.2 Summary of Datasets

We plot the country and point distributions of our review dataset in Figure 1, grouped by media outlet. Interestingly, [Vinous](#) appears proportionally much more focused on Italian wines and its ratings are more skewed to the right compared to others (a.k.a. greater rating inflation), somehow contrary to the brand image; [Wine Spectator](#) is much more focused on Old World whereas [Wine Enthusiast](#) is

<sup>3</sup>Wine & Spirit Education Trust

more evenly distributed across countries.

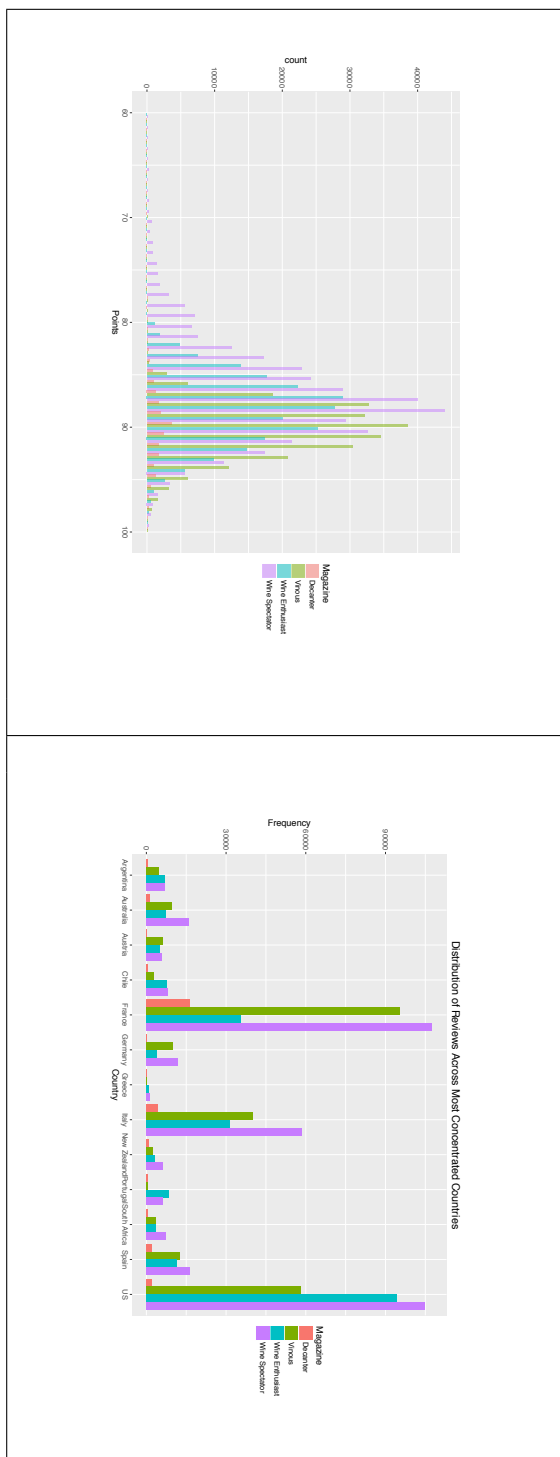


Figure 1: Country and Point Distribution of Wine Reviews

### 2.3 Survey Details

We administered timed online surveys to wine professionals in several active sommelier communities such as the Guild of Sommeliers, the Society of Wine Educators, etc. Each survey consists of

three sections that correspond to the three components respectively — theory, deductive tasting, and pairing. Each section lasts no longer than 15 minutes and consists of 30 questions, randomly drawn from a large pool of practice questions from the Guild of Sommeliers and the Society of Wine Educators.

In the first section, we administered two sets of questions varying difficulty level — one on the level of certified sommelier (CMS level 2), the other on the level of advanced sommelier (CMS level 3). The Question Answering (wine theory) pool consists of 1,400 questions (700 equivalent to level 2 difficulty, 700 equivalent to level 3 difficulty) from Society of Wine Educators’ Certified Specialist of Wine and Certified Specialist of Spirits programs, and 1,480 questions (740 at level 2 difficulty and 740 at level 3 difficulty) from Guild of Sommelier practice repository. 2,304 questions were used for training, and the rest for testing. In the second section, we randomly drew 30 textual descriptions from our pool of 850,119 reviews detailed in Section 2, and asked the subject to deduce the varietal, vintage range, region, and quality level of the wine being described. In the third section, we randomly drew 30 wines (Title and Tasting note) from the repository of wine reviews and 30 recipes from the CMU Recipe Database CURD (Tasse and Smith, 2008), and asked the subject to rate the pairings on a scale from 1 to 5. We circulated our survey to members of the Guild of Sommeliers and Society of Wine Educators communities and received 1,412 responses. The first section of theory questions serves not only as a dataset compared against QA models, but also as a validation and screening procedure: we removed the responses with fewer than 18<sup>4</sup> correct answers to the 30 questions in section 1, reducing our sample size to 1,305. Sommelier scores were calculated aggregating all the participants’ answers.

### 3. Wine Theory: open-domain Question Answering

We implemented an open-domain Question Answering system modeled after Chen et al. (2017), consisting of a Document Retriever module and a Document Reader module.

The Document Retriever module finds the three

<sup>4</sup>We choose the cutoff rate of 60% because it is the the pass rate in real sommelier exams both for the certified and advanced.

most relevant documents by comparing documents and questions as TF-IDF weighted bag-of-word vectors that include bigrams. We also adopt the hashing of Weinberger et al. (2009) for mapping bigrams with an unsigned murmur3 hash.

The Document Reader module is essentially a bidirectional Long Short-term Memory Network (BiLSTM) (Hochreiter and Schmidhuber, 1997; Zhang et al., 2015) applied to each paragraph in relevant documents, the predicted answers of which are finally aggregated. For detailed procedures of implementation, we refer readers to Chen et al. (2017). The only differences are, our batch size is 25 and we adopted a dropout rate of 0.1. We document the results in Table 1. Surprisingly, our OQA results converge to the high levels of accuracies achievable by machine comprehension models. We argue that it is because our corpus is relatively small and concentrated on wine-related topics, which results in few complications arising from the integration of large-scale information retrieval and machine comprehension, and therefore more germane to single machine comprehension models. Note that we removed survey results below 60% accuracy, stacking the odds against us because now the sommeliers’ performance results are inflated, which could provide partial explanations for OQA being behind. The comparison still looks promising, despite the 4.8% disparity in performance.

Data Generation	Training Set		Test Set	
	Exact Match	F1	Exact Match	F1
Sommeliers	NA	NA	67.1	71.7
OQA System	58.1	67.8	55.7	66.9

Table 1: Evaluation results of OQA in comparison with sommeliers’ performance.

Comparing the accuracies across regions, we find sommeliers did much better than DrQA in old world regions while DrQA edged out on most new world regions. It might echo the greater emphasis of sommelier training in real life on the old world, and/or reflect the more complications introduced by French, Italian, German, and Spanish terminologies which we didn’t correct for when dealing with the old world wine regions.

#### 4. Blind Tasting: HSLDA

We implemented the Hierarchically Supervised Latent Dirichlet Allocation (HSLDA) model (Perotte et al., 2011) for deduction in blind tasting

based on textual descriptions of wines, because of the natural fit in-between — the texts describing wines are hierarchically (from top to bottom: grape varietal, country, region, vintage, quality) and multiply (blends vs. monovarietals) labeled bag-of-word (simple and performant for reviews) data. For model details, we refer readers to Perotte et al. (2011). We use the subset of wine reviews published in Wine Enthusiast and Decanter for this task. It contains 183,660 wine descriptions for training and 39,150 for testing. There are 41.1 terms on average in each document, with a 11.6 standard deviation. There are 12,132 unique (sub-)categories in the form of “Sangiovese, Italy, Tuscany, 2015, Riserva”. We use a Gaussian prior over the regression parameters where a range of values for  $\mu$ , the mean prior parameter for regression coefficients are evaluated ( $\mu \in \{-3, -2.5, -2, \dots, 1\}$ ). We set the number of topics to 20 based on small sample testing and CMS tasting grid. Prior distributions of hyperparameters are gamma distributed with a shape parameter of 1 and a scale parameter of 1,000.

Initial results were less satisfying and most errors occurred because mono-varietals were predicted to be blends and vice versa. Therefore we explored two solutions: (1) we separated our data into mono-varietals (Model 1), and blends (Model 2), and trained HSLDA separately; (2) we created a smaller yet more balanced training set regarding mono-varietals and blends (Model 3).

In Model 1, we simplified “testable” (i.e., included in Court of Master Sommelier tasting exams) blends in our dataset such as “Southern Rhone red blend”, “Marsanne Roussanne blend”, “Sangiovese blend”, and such were treated the same as the mono-varietals. Model 2 and 3 were trained using the exact blending grape varietals. We believe Model 1 is closest to the decision making processes encountered by sommeliers in CMS certification exams, whereas Model 3 is more likely to resemble sommelier challenges such as Top Somm.

We computed precision and recall of all the categories, yielding a  $12,132 \times 12,132$  sparse confusion matrix for Model 3, a  $11,672 \times 11,672$  sparse confusion matrix for Model 1, and a  $386 \times 386$  confusion matrix for Model 2. We then averaged them to get a single real number measurement. Table 2 shows the average F1 scores of different models versus sommeliers’ performance.

Likewise, the sommeliers’ performance measures represent a conservative(ly higher) estimate since scores lower than 60% in section 1 were removed. We find the HSLDA model, especially of monovarietals, outperforms sommeliers by 6.3%, as measured by F1. In aggregate, sommeliers did signif-

F1 Scores	Training Set	Testing Set
HSLDA1 Monovarietal	71.1	68.4
HSLDA2 Blend	62.5	59.1
HSLDA3 Balanced	59.8	56.4
Sommeliers	NA	62.1

Table 2: Evaluation results of HSLDAs in comparison with sommeliers’ performance.

icantly better in red and sparkling wines, and in French, German, and Californian wines, whereas Model 1 edged out in white wines, south America wines.

## 5. Food and Wine Pairing: Siamese Neural Networks with LSTM

For food and wine pairing, we trained an untied and modified version of Manhattan LSTM (Mueller and Thyagarajan, 2016), where we pre-processed the texts differently and applied LSTM-Based Importance Weighting in place of the original simple similarity function coupled with LSTM. We retained from the recipes only ingredients, serving ingredients and essential actions, which were passed to the BiLSTM (Zhang et al., 2015). For a given pair of wine and recipe descriptions, we applied a weight compatibility function  $g(h_{T_a}^{(a)}, h_{T_b}^{(b)}) = \exp(-\|a^T h_{T_a}^{(a)} - b^T h_{T_b}^{(b)}\|_1)$ , where  $a^T$  and  $b^T$  are shared network weights applied to BiLSTM representations  $h_{T_a}^a$  and  $h_{T_b}^b$ . For model architecture and other implementation details we refer readers to Mueller and Thyagarajan (2016) and Rücklé and Gurevych (2017).

We obtained our ground-truth labels for wine and recipe pairings on a scale from 1 to 5 using an automated weighting scheme based on wine and food pairing principles (Goldstein and Goldstein, 2006)<sup>5</sup> leveraging the GuildSomm tasting notes of grape varietals and recipe ingredients, under close guidance of a certified sommelier with the CMS. Details of the weighting scheme is included in our online supplementary documents. In the end we simplified our scale to binary — {1, 2} converted

<sup>5</sup>One of the few recommended resources for certified sommelier candidates on wine and food pairing.

to 0, {3, 4, 5} converted to 1. We document our accuracies in Table 3. Surprisingly, the model edged out by 1.7%.

Accuracy	Training Set	Testing Set
Modified MaLSTM	82.3	79.8
Sommeliers	NA	78.1

Table 3: Evaluation results of Modified MaLSTM in comparison to sommeliers’ performance.

## 6. Conclusion and Future Work

We examine how machine learning can be used to understand, assist, and improve human decision-making, echoing recent studies in computational social sciences (Dietvorst et al., 2015; Kleinberg et al., 2017). We dissect sommelier skills into three parts and train ML models for each. We show with our choices of suitable models, collection of valuable datasets and annotations, that ML algorithms outperform sommeliers in essential skills. Future work could improve on:

1. fine-tuning the Open-domain Question Answering for wine knowledge;
2. connecting our HSLDA or hierarchical multi-label classification to robotic sensors to fully mimic the blind tasting task;
3. exploring other simpler and more efficient ML models for pairing tasks;
4. training a joint multi-task model, since it is accepted in the industry that a solid knowledge of wine theory helps immensely in blind tasting and wine service. It would be interesting to quantify the synergy in the learning process;
5. exploring ML applications to other aspects of the service component.

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